



Sales Agronomist – Regina,SK Area

Is Agriculture your passion? Do you believe in outstanding customer service? Are customer relationships important to you?

If you answered yes to the above 3 questions, we want you!

Synergy AG is currently taking applications for a Sales Agronomist in the Regina, SK area. This position will be directly involved in growing SynergyAG's customer base, by providing customized agronomic advice, expertise, and crop input products that meet the unique needs of customers. The Sales Agronomist uses advanced diagnostic tools, data analytics and new technology to interpret results and offer effective and efficient solutions to customers.

Synergy AG was founded in 2016 and is an independently owned crop input retailer with 7 locations serving Western Canada. We are a young, fast-paced, growing company that is focused on bringing agronomic solutions to Canadian agriculture. We have a full complement of sales and agronomy staff to serve our growers.

Responsibilities

- Develop and deploy location sales strategies and marketing activities to improve market share in all product lines, while collaborating with the entire team and working directly with seed and crop nutrient and protection suppliers.
- Build, develop and maintain customer relationships and build a network of key customers
- Create and recommend solutions for customers
- Collaborate with the corporate management team to develop and deploy location sales strategies and marketing activities to improve market share in all product lines
- Decide on trials and new innovative products
- Determine pricing while following the margin strategy

Requirements

- An undergraduate degree in Agriculture or Agronomy preferred
- 3 years experience in the retail agricultural industry
- Excellent interpersonal, team building, and relationship building skills
- Strong communication skills, both written and oral
- Dependable, reliable, and safety conscious;
- Effective time management, planning and multitasking skills;
- Proficiency with computers and technology
- Must possess a valid class 5 driver's license

Please email your resume, along with 3 references, to: **dave@synergy.ag**